## Operation Rack Pack Project Values 2011

| $\|$Operation Rack Pack <br> Average Cost Per Marine: $\$ 92.00$ <br> Project <br> ORP 3/5 <br> Date <br> April <br> ORP 2/1 May | 658 | Estimated Cost/Value |  |
| :--- | :--- | :--- | :--- |
| ORP HMLA 169 | May | 621 | $\$ 60,536.00$ |
| ORP 2/5 | May/June | 189 | $\$ 57,132.00$ |
| ORP 1/1 | September | 684 | $\$ 17,388.00$ |
| ORP 1/5 | October | 617 | $\$ 62,928.00$ |
| ORP 7 |  |  |  |
| ORP ESB | October/November | 675 | $\$ 56,764.00$ |
| TOTALS | December | 560 | $\$ 62,100.00$ |

Cost break down per Marine:

| Item included | Average <br> cost per |
| :--- | :--- |
| Towel set (bath towel and wash cloth) | $\$ 10$ |
| Hand towel | $\$ 4$ |
| Movie | $\$ 10$ |
| Entertainment kit items (playing cards, books, magazines, <br> popcorn, bags, stickers) | $\$ 10$ |
| Toiletry items (shaving cream, deodorant, razors, toothbrush, <br> toothpaste, soap, lotion, shampoo, misc. toiletry) | $\$ 10$ |
| Snack food items (granola bars, GS cookies, crackers, candy, <br> chips, nut mixes, fruit snacks, sweet treats, breakfast items, <br> noodle cups) | $\$ 10$ |
| Kitchen kits (bags, plates, napkins, plastic ware, sticker) | $\$ 2$ |
| T-shirts | $\$ 8$ |
| Drinks (soda, water, sports drink, dry drink mixes) | $\$ 4$ |
| Socks, hats, misc. ent items, pens, etc. | $\$ 5$ |
| Laundry detergent (trial size) | $\$ 1$ |
| Fresh baked goods | $\$ 1$ |
| Gift card | $\$ 3$ |
| Large toiletry items | $\$ 9$ |
| Other costs: welcome home posters, cards, tape, paints, ribbon, <br> markers, decorated bags, cleaning supplies, paper towels, truck <br> rental, stickers, etc. | $\$ 5$ |
| TOTAL AVERAGE COST | $\$ 92.00$ |

## OHH Baby Project Values 2011

| OHH Baby <br> Average Cost Per Mommy: $\mathbf{\$ 6 0 0 . 0 0}$ |  |  |  |
| :--- | :--- | :--- | :--- |
| Project | Date | Number Served | Estimated <br> Cost/Value |
| OHH Baby 3/5 | January | 26 | $\$ 14,970.00$ |
| OHH Baby 2/5 | March | 24 | $\$ 13,970.00$ |
| OHH Baby 1/5 | July | 27 | $\$ 15,470.00$ |
| OHH Baby 7 |  |  |  |
| th ESB | September | 21 (only used game supplies we <br> had for this one, so just per <br> mommy cost) | $\$ 10,500.00$ |
| OHH Baby 2/4 | November | 24 | $\$ 13,970.00$ |
| Baby baskets for HMLA 169 | June | 40 (used donations we had - an <br> estimated \$100 worth per mom) | $\$ 4,000.00$ |
| TOTALS |  | 122 (plus 40 baskets with what <br> we had on hand for HMLA 169) | $\$ 72,880.00$ |

Cost break down per Mommy and SHOWER:

| Item included per Mommy | Average <br> cost per <br> mom |
| :--- | :--- |
| Mommy gift bag (socks, cards, \$20 gift card, lip balm, slippers, lotion, stationary, <br> nail file, hospital goodies) | $\$ 30$ |
| Baby gift basket (3 outfits, bib, pacifier/teether, diaper bag, basket, blanket, <br> receiving blanket, book, bath items, toys, towels, wash cloths, 3 items of choice, <br> \$25 gift card, burp cloths, stuffed toy, etc.) | $\$ 250$ |
| Diapers and wipes (2 of each for each mom) | $\$ 50$ |
| Large raffle prize for each mom | $\$ 100+$ |
| Small raffle prize for each mom | $\$ 30$ |
| Gently used items for each mom | $\$ 5$ |
| Blanket and bear for each mom | $\$ 20$ |
| Food, drinks and serving costs | $\$ 15$ |
| TOTAL Costs PER MOM | $\$ 500.00$ |
|  | $\$ 200$ |
| Items/costs per shower | $\$ 100$ |
| Decorations (balloons, centerpieces, diaper cakes, menus) | $\$ 130$ |
| Price is right game and prizes | $\$ 40$ |
| Onesie decorating game and prizes | $\$ 120$ |
| Table treats | $\$ 800$ |
| Jeopardy and prizes | $\$ 250$ |
| Relay game and prizes (to include baby bjorns) | $\$ 100$ |
| Baby Brainium and prizes | $\$ 230$ |
| Diaper dookie | $\$ 1,970.00$ |
| Other costs: Name tags, baby sitting, labels, wrapping supplies, ribbon |  |
| TOTAL AVERAGE COST Per SHOWER |  |

## Operation Christmas Spirit Project Values 2011

## Operation Christmas Spirit

Average Cost Per Family: \$1,065.00

| Project | Date | Number Served | Estimated Cost/Value |
| :--- | :--- | :--- | :--- |
| Operation Christmas <br> Spirit Family Adoptions | December | 92 | $\$ 97,980.00$ |
| Live donated trees | December | 55 trees at \$60 each | $\$ 3,300.00$ |
| Toys for 2/1 and RCT 5 <br> Christmas Parties | December | $250+$ toys at average of <br> $\$ 10$ a toy | $\$ 2,500.00$ |
| Goody bags for 2/1, <br> 2/5, Yuma and RCT 5 <br> Christmas parties | December | $300+$ bags at \$2 each | $\$ 600.00$ |
| Arts and Craft Supplies <br> for 2/1 and RCT 5 <br> Christmas Parties | December | $300+$ children served <br> through events | $\$ 236.00$ |
| TOTALS | 92 families, 300+ <br> children | $\$ 104,616.00$ |  |

Cost break down per Family:

| Item included for each family | Average <br> cost per <br> family |
| :--- | :--- |
| Gift cards (typically \$300-500 depending on size of family) | $\$ 300+$ |
| Average of two gifts per adult (average family has 2 adults) | $\$ 100+$ |
| Three or more gifts per child (average family has 3 children) | $\$ 300+$ |
| Family Assistance and/or family gift (sometimes furniture, <br> Disney trips, computers, needed household items, nursery <br> items, emergency travel, etc.) | $\$ 300+$ |
| Christmas basket (blankets, home baked goods, ornaments, <br> cocoa, cookie jars, DVD movies, popcorn, etc.) | $\$ 50$ |
| Food and drink for receptions | $\$ 10$ |
| Other costs: bags, decorations, trees, wrapping paper, etc. - <br> roughly \$650 with average cost per family at \$5 | $\$ 5$ |
| TOTAL AVERAGE COST PER FAMILY | $\$ 1065.00$ |

Operation Bedtime Stories Project Values 2011

| Operation Bedtime Stories |  |  | Date |
| :--- | :--- | :--- | :--- |
| Project | Number Served | Estimated <br> Cost/Value |  |
| OBS 2/5 |  | 187 families | $\$ 6,358.00$ |
| TOTALS |  | $\$ 6,358.00$ |  |

Cost break down per Family and Event:

| Item included per family | Average <br> cost per <br> family |
| :--- | :--- |
| Minimum of 1 book (lots of multiple children) | $\$ 10$ |
| Mailer and sticker labels | $\$ 3$ |
| Cards/post its/instant photos/scrapbooking supplies/photo print cartridge | $\$ 3$ |
| Box of chocolates | $\$ 6$ |
| DVD with label and case | $\$ 2$ |
| Mailing cost - average of \$8 per package (weight of books/chocolates) | $\$ 8$ |
| TOTAL COSTS PER FAMILY | $\$ 32.00$ |
|  |  |
| Items/costs per event | $\$ 250$ |
| Gift cards as prizes - 10 gift cards per event - \$25 average | $\$ 100$ |
| Video camera/equipment/printer (split costs between events) | $\$ 40$ |
| Back drops, paper supplies, print costs | $\$ 390$ |
| TOTAL AVERAGE COST PER EVENT |  |

Operation Enduring Support 2011
Operation Enduring Support
Average Assistance Per Family: $\$ 300.00$

| Project | Date | Number Served | Estimated Cost/Value |
| :---: | :---: | :---: | :---: |
| Furniture and household items assistance | Throughout year | 17 families provided furniture and large household itemsmostly gently used (beyond Operation Christmas Spirit) | $\begin{aligned} & \$ 6,800.00++ \text { (low } \\ & \text { estimate of value) } \end{aligned}$ |
| Gift card assistance | Throughout year | 31 families provided assistance through grocery, gas and shopping gift cards. Average family was given $\$ 300$ in gift card assistance. | \$7,700.00 |
| Financial Assistance | Throughout the year | 7 families were given financial assistance in the form of a check | \$1,325.00 in checks |
| Purchased items for assistance | Throughout the year | 4 families were given assistance in the form of purchased groceries, clothing and needed household goods | \$355.98 |
| Items on hand from donations used for assistance | Throughout the year | 40+ families were given goods we had on hand in storage donated to use "as needed" - pots, pans, dishes, utensils, pillows, bedding, blankets, laundry detergent, canned goods, clothing, toiletries, towels, cleaning supplies, school supplies, toys, air mattresses, baby items | $\$ 4,000+$ (this is an estimate based on what we provided with donated goods averaging at $\$ 100$ value per family) |
| TOTALS |  | 100+ | \$20,108.98 |

## Operational Costs 2011

## Operational Costs

Average Cost Per Month: \$489.00
All Operational Costs in 2011 were covered by: Board Members, T-shirts sales or donors who specifically designated their donation for us to use for operational costs. All other donations were used to serve through projects and given directly to the people we serve.

| Item purchased/needed | Date or <br> frequency | Cost | Total Cost to OHH <br> (paid for by T-shirt <br> sales and Callahan <br> donation) |
| :--- | :--- | :--- | :--- |
| Email marketing | Monthly | $\$ 24.95$ per month | $\$ 299.40$ |
| PO Box Fees | Yearly | $\$ 40.00$ | $\$ 40.00$ |
| Tax Receipts (Kinkos) | As Needed | $\$ 135.94$ | \$135.94 |
| Website | Yearly | $\$ 69.95$ per month | Donated by the <br> Farnums (board) |
| Storage | Monthly | $\$ 311.00$ per month | Donated by the <br> Ruiz family (board) |
| Print cartridges, paper and <br> office supplies | Throughout <br> year | Average of \$75 a month | All donated by <br> Farnums <br> (board)with the |
|  | Yearly | $\$ 1.95$ | exception of <br> $\$ 132.61$ |
| Paypal professional fee |  | $\$ 5,879.29$ | $\$ 1.95$ |
| TOTALS |  |  | \$609.90 |

## Breakdown of funding for Operational Costs

| Item paid for and who paid |
| :--- |
| Board members paid for website, storage, office supplies, gas and volunteer food |
| Donor - Gary Callahan-paid for email marketing and start up fee for t-shirts |
| T-shirt sales paid for office supplies, payal fees, PO Box, tax receipts |

