Operation Rack Pack Project Values 2012

| Operatio | on Rack Pack | | | |
|---|--------------------|---------------|----------------------|--|
| Average Cost Per Marine: \$92.00 | | | | |
| Project | Date | Number Served | Estimated Cost/Value | |
| ORP 2/4 | March | 659 | \$60,628.00 | |
| ORP 3dAABN | April | 51 | \$4,692.00 | |
| ORP 1 st LAR | May | 528 | \$48,576.00 | |
| ORP HMM 268 and MAG 29 | June | 250 | \$23,000.00 | |
| ORP 1/4 | June | 650 | \$59,800.00 | |
| ORP 3/1 | June | 631 | \$58,052.00 | |
| ORP RCT 5 ADVON | July | 58 | \$5,336.00 | |
| ORP 3dAABN | July | 50 | \$4,600.00 | |
| ORP RCT 5 attachments | July | 88 | \$8,096.00 | |
| ORP CLB 5 | July | 210 | \$19,320.00 | |
| ORP RCT 5 | August | 113 | \$10,396.00 | |
| ORP 2/5 ADVON | August | 94 | \$8,648.00 | |
| ORP 2/5 and Division HQ | September | 700 | \$64.400.00 | |
| ORP 3dAABN | September | 80 | \$7,360.00 | |
| ORP 1/1 ADVON | September | 20 | \$1,840.00 | |
| ORP 1/1 | September | 400 | \$36,800.00 | |
| ORP 3/7 —Just bags with snacks, tees, movies, cards, | October | 450 | \$18,000.00 | |
| drinks, girl scout cookies, toiletries. \$40 value each | | | | |
| ORP 2/1 | November | 650 | \$59,800.00 | |
| ORP 1/11 | November | 80 | \$7,360.00 | |
| ORP 1/1 (rest who were extended) | November | 350 | \$32,200.00 | |
| TOTALS | 20 ORP projects | 6,112 served | \$474,568.400 | |

Cost break down per Marine:

| Item included | Ave cost |
|---|----------|
| Towel set (bath towel and wash cloth) | \$10 |
| Hand towel | \$4 |
| Movie | \$10 |
| Entertainment kit items (playing cards, books, magazines, popcorn, bags, stickers) | \$10 |
| Toiletry items (shaving cream, deodorant, razors, toothbrush, toothpaste, soap, lotion, shampoo, misc. toiletry) | \$10 |
| Snack food items (granola bars, GS cookies, crackers, candy, chips, nut mixes, fruit snacks, sweet treats, breakfast items, noodle cups) | \$10 |
| Kitchen kits (bags, plates, napkins, plastic ware, sticker) | \$2 |
| T-shirts | \$8 |
| Drinks (soda, water, sports drink, dry drink mixes) | \$4 |
| Socks, hats, misc. ent items, pens, etc. | \$5 |
| Laundry detergent (trial size) | \$1 |
| Fresh baked goods | \$1 |
| Gift card | \$10 |
| Large toiletry items | \$3 |
| Other costs: posters, cards, tape, paints, ribbon, markers, decorated bags, cleaning supplies, paper towels, truck rental, stickers, etc. | \$5 |
| TOTAL AVERAGE COST PER MARINE/SAILOR | \$92.00 |

OHH Baby Project Values 2012

| OHH Baby Average Cost Per Mommy: \$600.00 | | | |
|--|-----------|----------------------------------|-------------------------|
| Project | Date | Number Served | Estimated Cost/Value |
| OHH Baby 2/5 | April | 26 | \$14,970.00 |
| OHH Baby 2/1 | July | 23 | \$13,800.00 |
| OHH Baby 1/5 (assistance with | August | 27 mommies | \$500.00 |
| their shower—raffle prizes) | | | |
| TOTALS | 3 baby | 76 (plus 40 baskets with what we | \$29,270.00 |
| | showers | had on hand for HMLA 169) | |
| | supported | | |

Cost break down per Mommy and SHOWER:

| Item included per Mommy | Average |
|---|------------|
| | cost per |
| | mom |
| Mommy gift bag (socks, cards, \$20 gift card, lip balm, slippers, lotion, stationary, | \$30 |
| nail file, hospital goodies) | |
| Baby gift basket (3 outfits, bib, pacifier/teether, diaper bag, basket, blanket, | \$250 |
| receiving blanket, book, bath items, toys, towels, wash cloths, 3 items of choice, | |
| \$25 gift card, burp cloths, stuffed toy, etc.) | |
| Diapers and wipes (2 of each for each mom) | \$50 |
| Large raffle prize for each mom | \$100+ |
| Small raffle prize for each mom | \$30 |
| Gently used items for each mom | \$5 |
| Blanket and bear for each mom | \$20 |
| Food, drinks and serving costs | \$15 |
| TOTAL Costs PER MOM | \$500.00 |
| | |
| Items/costs per shower | |
| Decorations (balloons, centerpieces, diaper cakes, menus) | \$200 |
| Price is right game and prizes | \$100 |
| Onesie decorating game and prizes | \$130 |
| Table treats | \$40 |
| Jeopardy and prizes | \$120 |
| Relay game and prizes (to include baby bjorns) | \$800 |
| Baby Brainium and prizes | \$250 |
| Diaper dookie | \$100 |
| Other costs: Name tags, baby sitting, labels, wrapping supplies, ribbon | \$230 |
| TOTAL AVERAGE COST Per SHOWER | \$1,970.00 |

OHH Camp JOY Project Values 2012

| Camp JOY | | | | |
|---------------------------------|-----------|-------------------------------|-------------|--|
| Average Cost Per Child: \$40.00 | | | | |
| Project | Date | Number Served | Estimated | |
| | | | Cost/Value | |
| OHH Camp JOY | February | 101 children | \$4,040.00 | |
| OHH Camp JOY | May | 98 Children | \$3,920.00 | |
| OHH Camp JOY | December | 73 Children | \$2,920.00 | |
| TOTALS | 7 units | 272 children and their parent | \$10,880.00 | |
| | supported | serving on the homefront | | |

| Item included for each child | Average |
|---|----------|
| | cost per |
| | child |
| Arts and crafts | \$5 |
| Indoor play supplies | \$5 |
| Outdoor play supplies | \$3 |
| Lunch and drinks | \$5 |
| Carnival games (donated but truck rental fee and gas) | \$3 |
| Cotton candy, popcorn, snow cone supplies | \$2 |
| Other costs: bags, group leader supplies, books, signage, nail salon/tattoos, pretend play, mommy giveaways, check-in supplies) | \$2 |
| Carnival/game prizes (children win multiple small prizes) | \$10.00 |
| TOTAL AVERAGE COST PER FAMILY | \$40.00 |

Operation Bedtime Stories Project Values 2012

| Operation Bedtime Stories | | | |
|---------------------------|----------|---------------------|------------|
| Project | Date | Number Served | Estimated |
| | | | Cost/Value |
| OBS 2/5 | January | 176 families | \$5,632.00 |
| OBS CLB 5 | February | 103 families | \$3,296.00 |
| TOTALS | | 279 families served | \$8,928.00 |

Cost break down per Family and Event:

| Item included per family | Average |
|---|----------|
| | cost per |
| | family |
| Minimum of 1 book (lots of multiple children) | \$10 |
| Mailer and sticker labels | \$3 |
| Cards/post its/instant photos/scrapbooking supplies/photo print cartridge | \$3 |
| Box of chocolates | \$6 |
| DVD with label and case | \$2 |
| Mailing cost – average of \$8 per package (weight of books/chocolates) | \$8 |
| TOTAL COSTS PER FAMILY | \$32.00 |
| | |
| Items/costs per event | |
| Gift cards as prizes – 10 gift cards per event – \$25 average | \$250 |
| Video camera/equipment/printer (split costs between events) | \$100 |
| Back drops, paper supplies, print costs | \$40 |
| TOTAL AVERAGE COST PER EVENT | \$390 |

Operation Enduring Support 2012

| Operation Enduring Support | | | | |
|--|---------------------|--|--|--|
| Average Assistance Per Family: \$300.00 | | | | |
| Ŭ | | | | |
| Project | Date | Number Served | Estimated Cost/Value | |
| Furniture and household items assistance | Throughout year | 26 families provided furniture and large household items— mostly gently used (beyond Operation Christmas Spirit)—low estimate of value | \$13,00.00 | |
| Gift card assistance | Throughout year | 17 families provided assistance through grocery, gas and shopping gift cards. Average family was given \$300 in gift card assistance. | \$5,100.00 | |
| Financial Assistance | Throughout the year | 4 families were given financial assistance in the form of a check | \$2,000 in checks | |
| Purchased items for assistance | Throughout the year | 3 families were given assistance in the form of purchased groceries, clothing and needed household goods | \$217.27 | |
| Items on hand from donations used for assistance | Throughout the year | 50+ families were given goods we had on hand in storage donated to use "as needed" – pots, pans, dishes, utensils, pillows, bedding, blankets, laundry detergent, canned goods, clothing, toiletries, towels, cleaning supplies, school supplies, toys, air mattresses, baby items | \$5,000+ (this is an estimate based on what we provided with donated goods averaging at \$100 value per family) | |
| TOTALS | | 100+ families assisted | \$25,317.27 (low estimate) | |

Operational Costs 2012

| Operational Costs | | | | |
|---|--------------|---------------------------------------|-------------------------|--|
| Average Cost Per Month: \$489.00 | | | | |
| All Operational Costs in 2011 were covered by: Board Members, T-shirts sales or donors who specifically | | | | |
| | | rational costs. All other donations w | | |
| through projects and given dire | | | | |
| Item purchased/needed | Date or | Cost | Total Cost to OHH | |
| | frequency | | (paid for by T-shirt | |
| | | | sales and Callahan | |
| | | | donation) | |
| Email marketing | Monthly | \$24.95 per month | \$299.40 | |
| PO Box Fees | Yearly | \$55.00 | \$55.00 | |
| Tax Receipts (Kinkos) | As Needed | \$135.94 | \$135.94 | |
| Website | Yearly | \$69.95 per month=\$839.40 | Donated by the | |
| | | | Farnums (board) | |
| | | | | |
| Storage | Monthly | \$311.00 per month through | First six months | |
| - | | March then \$498.00 | donated by the Ruiz | |
| | | \$5,415 in storage fees before | family, Callahan | |
| | | donations. | family, Farnum family | |
| | | | and Seals family. | |
| | | | \$2,988.00 after | |
| | | | donations | |
| D&O and full coverage | Three | Three \$589.00 installments | \$1,767.00 | |
| insurance | installments | | | |
| Print cartridges, paper and | Throughout | Average of \$75 a month | All donated by | |
| office supplies | year | \$900/year | Farnums (board)with | |
| | | | the exception of | |
| | | | \$106.57 | |
| Paypal professional fee | Yearly | \$1.95 | \$1.95 | |
| TOTALS | | \$9,413.69 total operational costs | \$3,842.46 total | |
| | | before donations | operational costs | |
| | | | after donations and | |
| | | | before t-shirt | |
| | | | monies—then | |
| | | | covered in its entirety | |
| | | | by tshirt sales | |

Breakdown of funding for Operational Costs

| Item paid for and who paid |
|--|
| Board members paid for website, storage, office supplies, gas and volunteer food |
| Donor – Gary Callahan—paid for email marketing and start up fee for t-shirts and |
| 2 months of storage |
| Donor—Peggy Seals—paid for 1 month of storage |
| \$3,960.00 in T-shirt sales paid for remainder of operational costs |
| iGive contributions put toward operational costs |

Operation Christmas Spirit Project Values 2012

| Operation Christmas Spirit Average Cost Per Family: \$1,065.00 Average cost of single Marine stockings/gifts: \$40.00 Average gift card for single Marines: \$20 | | | | |
|---|----------|--|-------------------------|--|
| Project | Date | Number Served | Estimated Cost/Value | |
| Operation Christmas Spirit Family Adoptions | December | 100 | \$106,500.00 | |
| Live donated trees | December | 10 trees at \$60 each | \$600.00 | |
| Toys for 2/1 Christmas Parties | December | 250+ toys at average of \$10 a toy | \$2,500.00 | |
| Goody bags for 2/1, 2/5, 1/4 and 3/7 Christmas parties | December | 300+ bags at \$2 each | \$600.00 | |
| Arts and Craft Supplies for 2/1 Christmas Parties | December | 200 + children served through events | \$312.00 | |
| Single Marine Stockings, baskets and buckets | December | 50 Single Marines | \$2,000.00 | |
| Single Marine gift cards given to 1/4 (300), 3/1 (25) and 3/7(25) | December | 350 Single Marines | \$7,000.00 | |
| TOTALS | | 100 families, 300+ children, 400 single Marines, 4 Christmas parties | \$119,512.00 | |

| Item included for each family | Average cost per family |
|--|----------------------------|
| Gift cards (typically \$300-500 depending on size of family) | \$300+ |
| Average of two gifts per adult (average family has 2 adults) | \$100+ |
| Three or more gifts per child (average family has 3 children) | \$300+ |
| Family Assistance and/or family gift (sometimes furniture, Disney trips, computers, needed household items, nursery items, emergency travel, etc.) | \$300+ |
| Christmas basket (blankets, home baked goods, ornaments, cocoa, cookie jars, DVD movies, popcorn, etc.) | \$50 |
| Food and drink for receptions | \$10 |
| Other costs: bags, decorations, trees, wrapping paper, etc. – roughly \$650 with average cost per family at \$5 | \$5 |
| TOTAL AVERAGE COST PER FAMILY | \$1065.00 |