## Operation Rack Pack Project Values 2012

| Average Cost Per Marine: \$92.00 Operation Rack Pack |  |  |  |
| :---: | :---: | :---: | :---: |
| Project | Date | Number Served | Estimated Cost/Value |
| ORP 2/4 | March | 659 | \$60,628.00 |
| ORP 3dAABN | April | 51 | \$4,692.00 |
| ORP 1 ${ }^{\text {st }}$ LAR | May | 528 | \$48,576.00 |
| ORP HMM 268 and MAG 29 | June | 250 | \$23,000.00 |
| ORP 1/4 | June | 650 | \$59,800.00 |
| ORP 3/1 | June | 631 | \$58,052.00 |
| ORP RCT 5 ADVON | July | 58 | \$5,336.00 |
| ORP 3dAABN | July | 50 | \$4,600.00 |
| ORP RCT 5 attachments | July | 88 | \$8,096.00 |
| ORP CLB 5 | July | 210 | \$19,320.00 |
| ORP RCT 5 | August | 113 | \$10,396.00 |
| ORP 2/5 ADVON | August | 94 | \$8,648.00 |
| ORP 2/5 and Division HQ | September | 700 | \$64.400.00 |
| ORP 3dAABN | September | 80 | \$7,360.00 |
| ORP 1/1 ADVON | September | 20 | \$1,840.00 |
| ORP 1/1 | September | 400 | \$36,800.00 |
| ORP 3/7-Just bags with snacks, tees, movies, cards, drinks, girl scout cookies, toiletries. $\$ 40$ value each | October | 450 | \$18,000.00 |
| ORP 2/1 | November | 650 | \$59,800.00 |
| ORP 1/11 | November | 80 | \$7,360.00 |
| ORP 1/1 (rest who were extended) | November | 350 | \$32,200.00 |
| TOTALS | $20 \text { ORP }$ <br> projects | 6,112 served | \$474,568.400 |

## Cost break down per Marine:

| Item included | Ave cost |
| :--- | :--- |
| Towel set (bath towel and wash cloth) | $\$ 10$ |
| Hand towel | $\$ 4$ |
| Movie | $\$ 10$ |
| Entertainment kit items (playing cards, books, magazines, popcorn, bags, stickers) | $\$ 10$ |
| Toiletry items (shaving cream, deodorant, razors, toothbrush, toothpaste, soap, lotion, shampoo, misc. toiletry) | $\$ 10$ |
| Snack food items (granola bars, GS cookies, crackers, candy, chips, nut mixes, fruit snacks, sweet treats, breakfast items, noodle cups) | $\$ 10$ |
| Kitchen kits (bags, plates, napkins, plastic ware, sticker) | $\$ 2$ |
| T-shirts | $\$ 8$ |
| Drinks (soda, water, sports drink, dry drink mixes) | $\$ 4$ |
| Socks, hats, misc. ent items, pens, etc. | $\$ 5$ |
| Laundry detergent (trial size) | $\$ 1$ |
| Fresh baked goods | $\$ 1$ |
| Gift card | $\$ 10$ |
| Large toiletry items | $\$ 3$ |
| Other costs: posters, cards, tape, paints, ribbon, markers, decorated bags, cleaning supplies, paper towels, truck rental, stickers, etc. | $\$ 5$ |
| TOTAL AVERAGE COST PER MARINE/SAILOR | $\$ 92.00$ |

OHH Baby Project Values 2012

| OHH Baby |  |  |  |
| :---: | :---: | :---: | :---: |
| Average Cost Per Mommy: \$600.00 |  |  |  |
| Project | Date | Number Served | Estimated Cost/Value |
| OHH Baby 2/5 | April | 26 | \$14,970.00 |
| OHH Baby 2/1 | July | 23 | \$13,800.00 |
| OHH Baby $1 / 5$ (assistance with their shower-raffle prizes) | August | 27 mommies | \$500.00 |
| TOTALS | 3 baby showers supported | 76 (plus 40 baskets with what we had on hand for HMLA 169) | \$29,270.00 |
| Cost break down per Mommy and SHOWER: |  |  |  |
| Item included per Mommy |  |  | Average cost per mom |
| Mommy gift bag (socks, cards, \$20 gift card, lip balm, slippers, lotion, stationary, nail file, hospital goodies) |  |  | \$30 |
| Baby gift basket (3 outfits, bib, pacifier/teether, diaper bag, basket, blanket, receiving blanket, book, bath items, toys, towels, wash cloths, 3 items of choice, \$25 gift card, burp cloths, stuffed toy, etc.) |  |  | \$250 |
| Diapers and wipes (2 of each for each mom) |  |  | \$50 |
| Large raffle prize for each mom |  |  | \$100+ |
| Small raffle prize for each mom |  |  | \$30 |
| Gently used items for each mom |  |  | \$5 |
| Blanket and bear for each mom |  |  | \$20 |
| Food, drinks and serving costs |  |  | \$15 |
| TOTAL Costs PER MOM |  |  | \$500.00 |
| Items/costs per shower |  |  |  |
| Decorations (balloons, centerpieces, diaper cakes, menus) |  |  | \$200 |
| Price is right game and prizes |  |  | \$100 |
| Onesie decorating game and prizes |  |  | \$130 |
| Table treats |  |  | \$40 |
| Jeopardy and prizes |  |  | \$120 |
| Relay game and prizes (to include baby bjorns) |  |  | \$800 |
| Baby Brainium and prizes |  |  | \$250 |
| Diaper dookie |  |  | \$100 |
| Other costs: Name tags, baby sitting, labels, wrapping supplies, ribbon |  |  | \$230 |
| TOTAL AVERAGE COST Per SHOWER |  |  | \$1,970.00 |

## OHH Camp JOY Project Values 2012

| Camp JOY |  |  |  |
| :--- | :--- | :--- | :--- |
| Average Cost Per Child: $\$ 40.00$ | Date | Number Served | Estimated <br> Cost/Value |
| Project | February | 101 children | $\$ 4,040.00$ |
| OHH Camp JOY | May | 98 Children | $\$ 3,920.00$ |
| OHH Camp JOY | December | 73 Children | $\$ 2,920.00$ |
| OHH Camp JOY | 7 units <br> supported | 272 children and their parent <br> serving on the homefront | $\$ 10,880.00$ |
| TOTALS |  |  |  |


| Item included for each child | Average <br> cost per <br> child |
| :--- | :--- |
| Arts and crafts | $\$ 5$ |
| Indoor play supplies | $\$ 5$ |
| Outdoor play supplies | $\$ 3$ |
| Lunch and drinks | $\$ 5$ |
| Carnival games (donated but truck rental fee and gas) | $\$ 3$ |
| Cotton candy, popcorn, snow cone supplies | $\$ 2$ |
| Other costs: bags, group leader supplies, books, signage, nail <br> salon/tattoos, pretend play, mommy giveaways, check-in <br> supplies) | $\$ 2$ |
| Carnival/game prizes (children win multiple small prizes) | $\$ 10.00$ |
| TOTAL AVERAGE COST PER FAMILY | $\$ 40.00$ |
|  |  |

## Operation Bedtime Stories Project Values 2012

| Operation Bedtime Stories | Date | Number Served | Estimated <br> Cost/Value |
| :--- | :--- | :--- | :--- |
| Project | January | 176 families | $\$ 5,632.00$ |
| OBS 2/5 | February | 103 families | $\$ 3,296.00$ |
| OBS CLB 5 |  | 279 families served | $\$ 8,928.00$ |
| TOTALS |  |  |  |

## Cost break down per Family and Event:

| Item included per family | Average <br> cost per <br> family |
| :--- | :--- |
| Minimum of 1 book (lots of multiple children) | $\$ 10$ |
| Mailer and sticker labels | $\$ 3$ |
| Cards/post its/instant photos/scrapbooking supplies/photo print cartridge | $\$ 3$ |
| Box of chocolates | $\$ 6$ |
| DVD with label and case | $\$ 2$ |
| Mailing cost - average of \$8 per package (weight of books/chocolates) | $\$ 8$ |
| TOTAL COSTS PER FAMILY | $\$ 32.00$ |
|  |  |
| Items/costs per event | $\$ 250$ |
| Gift cards as prizes - 10 gift cards per event - \$25 average | $\$ 100$ |
| Video camera/equipment/printer (split costs between events) | $\$ 40$ |
| Back drops, paper supplies, print costs | $\$ 390$ |
| TOTAL AVERAGE COST PER EVENT |  |

Operation Enduring Support 2012
Operation Enduring Support
Average Assistance Per Family: \$300.00

| Project | Date | Number Served | Estimated Cost/Value |
| :---: | :---: | :---: | :---: |
| Furniture and household items assistance | Throughout year | 26 families provided furniture and large household itemsmostly gently used (beyond Operation Christmas Spirit) - low estimate of value | \$13,00.00 |
| Gift card assistance | Throughout year | 17 families provided assistance through grocery, gas and shopping gift cards. Average family was given $\$ 300$ in gift card assistance. | \$5,100.00 |
| Financial Assistance | Throughout the year | 4 families were given financial assistance in the form of a check | \$2,000 in checks |
| Purchased items for assistance | Throughout the year | 3 families were given assistance in the form of purchased groceries, clothing and needed household goods | \$217.27 |
| Items on hand from donations used for assistance | Throughout the year | 50+ families were given goods we had on hand in storage donated to use "as needed" - pots, pans, dishes, utensils, pillows, bedding, blankets, laundry detergent, canned goods, clothing, toiletries, towels, cleaning supplies, school supplies, toys, air mattresses, baby items | $\$ 5,000+$ (this is an estimate based on what we provided with donated goods averaging at $\$ 100$ value per family) |
| TOTALS |  | 100+ families assisted | $\begin{aligned} & \hline \$ 25,317.27 \text { (low } \\ & \text { estimate) } \\ & \hline \end{aligned}$ |

## Operational Costs 2012

## Operational Costs

Average Cost Per Month: \$489.00
All Operational Costs in 2011 were covered by: Board Members, T-shirts sales or donors who specifically designated their donation for us to use for operational costs. All other donations were used to serve through projects and given directly to the people we serve.

| Item purchased/needed | Date or frequency | Cost | Total Cost to OHH (paid for by T-shirt sales and Callahan donation) |
| :---: | :---: | :---: | :---: |
| Email marketing | Monthly | \$24.95 per month | \$299.40 |
| PO Box Fees | Yearly | \$55.00 | \$55.00 |
| Tax Receipts (Kinkos) | As Needed | \$135.94 | \$135.94 |
| Website | Yearly | \$69.95 per month=\$839.40 | Donated by the Farnums (board) |
| Storage | Monthly | \$311.00 per month through March then \$498.00 $\$ 5,415$ in storage fees before donations. | First six months donated by the Ruiz family, Callahan family, Farnum family and Seals family. \$2,988.00 after donations |
| D\&O and full coverage insurance | Three installments | Three \$589.00 installments | \$1,767.00 |
| Print cartridges, paper and office supplies | Throughout year | Average of $\$ 75$ a month \$900/year | All donated by Farnums (board)with the exception of \$106.57 |
| Paypal professional fee | Yearly | \$1.95 | \$1.95 |
| TOTALS |  | $\$ 9,413.69$ total operational costs before donations | \$3,842.46 total operational costs after donations and before $t$-shirt monies-then covered in its entirety by tshirt sales |

## Breakdown of funding for Operational Costs

| Item paid for and who paid |
| :--- |
| Board members paid for website, storage, office supplies, gas and volunteer food |
| Donor - Gary Callahan - paid for email marketing and start up fee for t-shirts and <br> 2 months of storage |
| Donor-Peggy Seals-paid for 1 month of storage |
| $\$ 3,960.00$ in T-shirt sales paid for remainder of operational costs |
| iGive contributions put toward operational costs |

## Operation Christmas Spirit Project Values 2012

## Operation Christmas Spirit

Average Cost Per Family: \$1,065.00
Average cost of single Marine stockings/gifts: \$40.00
Average gift card for single Marines: \$20

| Project | Date | Number Served | Estimated <br> Cost/Value |
| :--- | :--- | :--- | :--- |
| Operation Christmas Spirit Family <br> Adoptions | December | 100 | $\$ 106,500.00$ |
| Live donated trees | December | 10 trees at \$60 each | $\$ 600.00$ |
| Toys for 2/1 Christmas Parties | December | $250+$ toys at average of \$10 a <br> toy | $\$ 2,500.00$ |
| Goody bags for 2/1, 2/5, 1/4 and <br> 3/7 Christmas parties | December | $300+$ bags at \$2 each | $\$ 600.00$ |
| Arts and Craft Supplies for 2/1 <br> Christmas Parties | December | 200 + children served through <br> events | $\$ 312.00$ |
| Single Marine Stockings, baskets <br> and buckets | December | 50 Single Marines | $\$ 2,000.00$ |
| Single Marine gift cards given to <br> $\mathbf{1 / 4 ~ ( 3 0 0 ) , ~ 3 / 1 ~ ( 2 5 ) ~ a n d ~ 3 / 7 ( 2 5 ) ~}$ | December | 350 Single Marines | $\$ 7,000.00$ |
| TOTALS |  | 100 families, 300+ children, <br> 400 single Marines, 4 <br> Christmas parties | $\$ 119,512.00$ |


| Item included for each family | Average cost per <br> family |
| :--- | :--- |
| Gift cards (typically \$300-500 depending on size of family) | $\$ 300+$ |
| Average of two gifts per adult (average family has 2 adults) | $\$ 100+$ |
| Three or more gifts per child (average family has 3 children) | $\$ 300+$ |
| Family Assistance and/or family gift (sometimes furniture, Disney trips, computers, <br> needed household items, nursery items, emergency travel, etc.) | $\$ 300+$ |
| Christmas basket (blankets, home baked goods, ornaments, cocoa, cookie jars, DVD <br> movies, popcorn, etc.) | $\$ 50$ |
| Food and drink for receptions | $\$ 10$ |
| Other costs: bags, decorations, trees, wrapping paper, etc. - roughly \$650 with average <br> cost per family at \$5 | $\$ 5$ |
| TOTAL AVERAGE COST PER FAMILY | $\$ 1065.00$ |

